

# CNSI hires former Optum exec to steer federal strategy

CNSI has hired 25-year federal health care veteran and former Optum executive Melissa Fannin as senior vice president of federal business development.

Fannin joins Rockville, Maryland-based CNSI to lead its efforts in expanding across federal health agencies, the company said Thursday.

CNSI has been busy in [building up its leadership team this year](#) since the health care IT company hired former Acentia CEO and Inova Health System executive Todd Stottlemeyer [as chief executive in December 2018](#).

CNSI's other top executive hires have included Chief Technology Officer Harish Nanda and Chief Business Development Officer Carl Rosenblatt. The company also announced earlier this week it named former Michigan and Utah state official John Nixon as a senior vice president to steer its state health care strategy.

At Optum, Fannin was vice president of business development and account executive for its Health and Human Services Department business. She also held leadership positions at Clifton Gunderson and KPMG.

Her career also includes nearly a decade in government at the Centers for Medicare and Medicare Services, and Food and Drug Administration.

Read original article [here](#).