U.S. Census Bureau Awards CNSI $5.8 Million Contract to Provide Software Development & Support for Mission-critical ROSCO System

ROCKVILLE, MD — CNSI, a fast-growing provider of innovative IT business solutions for government and commercial enterprises, today announced it has been selected by the U.S. Census Bureau to provide software development and support for its Regional Office Survey Control (ROSCO) system. Valued at $5.8 million over nine years, this prime contract continues a long-standing relationship between the Census Bureau and CNSI, which began in 1997.

ROCKVILLE, MD — CNSI, a fast-growing provider of innovative IT business solutions for government and commercial enterprises, today announced it has been selected by the U.S. Census Bureau to provide software development and support for its Regional Office Survey Control (ROSCO) system. Valued at $5.8 million over nine years, this prime contract continues a long-standing relationship between the Census Bureau and CNSI, which began in 1997. The Census Bureau has become increasingly reliant upon IT to improve the timeliness and quality of its data, and is using new and improved data collection methods and technology for the 2010 Census as well as for its day-to-day operations. As the center control system for Regional Office (RO) field surveys, ROSCO collects, processes and maintains enormous amounts of data, making it a key factor in the successful operation of the Census Bureau. A client/server system, ROSCO is used by more than 7, 000 Census Bureau staff to manage data collection activities such as reviewing staff workloads, assigning cases to field representatives, tracking

survey progress and closing out data to the Master Control System—the central repository for all Census Bureau data.

The ROSCO system consists of a PowerBuilder? control and tracking component that runs in 12 ROs located in various cities across the country.Under the contract, CNSI will provide a dedicated team of PowerBuilder and Oracle Pro*C developers to create, test and support applications for new and existing surveys. In addition, CNSI will offer strategic guidance on process, policy and configuration that impacts the development and expansion of ROSCO.ROSCO marks CNSI's second award associated with the COMMITS NextGen contract at Census. In addition to the two COMMITS awards, CNSI currently supports Lockheed Martin on Decennial Response Integration System (DRIS) and Harris Corporation on Field Data Collection Automation (FDCA), which are programs associated with the 2010 Census."CNSI is proud to expand its successful working relationship with the U.S. Census Bureau and supplement its support in the agency's day-to-day operations. This award enables CNSI to continue building on its role in with the Census Bureau, " said Reet Singh, COO, CNSI. "In addition to strong technical expertise, CNSI's proven experience with the Bureau helped secure this new contract. Having played a critical role in the 2000 Decennial Census, we have intimate knowledge of the census environment."CNSI developed and supported IT systems for the 2000 Decennial Census — the largest, most sophisticated and most accurate census, encompassing 120 million forms with 98 percent accuracy.

About CNSI

Founded in April 1994, CNSI is a premier provider of IT business solutions for government and commercial enterprises. Based in Rockville, Md., CNSI delivers technology and resource expertise that improves the efficiency and productivity of IT systems.Focused on supporting clients that ensure the safety, health, and efficiency of the nation, CNSI serves customers such as the Department of Homeland Security, Federal Aviation

Administration, Department of Energy, and several state Medicaid agencies. Over the last 10 years, CNSI has earned top industry honors and regular inclusion in the Inc. 500, VAR Business 500, and Techway Fast 50 lists for consistently high-revenue growth. For more information, please visit www.cns-inc.com.

Peer Review Training

CNSI has scheduled an after hour training session on Conducting Peer Reviews. Jim Peterson, Director of Quality Assurance will be presenting this informative session which will discuss the details of conducting technical reviews of software and document products. You must sign up for this session; we will accommodate off-site employees using iLink or you may attend in person in the Gaither Training Room. Reservations to attend the "live" presentation will be on a first come, first serve basis and space will be limited to 15 people.

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The presentation is primarily for CNSI employees who are working on a project and need to understand the "why", "what",

and "how" of conducting technical peer reviews. The presentation will include: An introduction to CNSI's Peer Review Policy and Process, and the Individual Steps for Conducting a Peer Review. DATE: Wednesday, August 16th TIME: 5 – 7pmLOCATION: Gaither Training Room If you would like to attend please email Jim Peterson.

Proposal Process Training

CNSI has scheduled two after hour training sessions for employees to learn about the proposal process at CNSI. Vik Mehta, Vice President, Marketing will be presenting the sessions. You may sign up for either session; we will accommodate off-site employees using iLink or you may attend in person in the Gaither Training Room. Reservations to attend the "live" presentation will be on a first come, first serve basis and space is limited to 15 "live" people for each session.

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The presentation will include: Overview of the Procurement Process; How to Read an RFP; and How Proposals are Evaluated.

DATE: Tuesday, August 15th or Thursday, August 17thTIME: 5 – 7pm

LOCATION: Gaither Training Room

If you would like to attend either of these sessions, please email Jim Peterson with your preference in sessions.

CNSI's Vivek Gore to Present to Society for Software Quality

ROCKVILLE, MD – CNSI, a fast-growing provider of innovative IT business solutions for government and commercial enterprises, today announced that CNSI's Vice President of Technology Dr. Vivek Gore will speak to the Washington, DC Area Chapter of Society for Software Quality (SSQ).WHO:Dr. Vivek Gore, Vice President of Technology, CNSIVivek Gore has more than 20 years of experience in enterprise application development, databases, data warehousing and project management. Gore joined CNSI in November 1997 and has worked with the U.S.

ROCKVILLE, MD – CNSI, a fast-growing provider of innovative IT business solutions for government and commercial enterprises, today announced that CNSI's Vice President of Technology Dr. Vivek Gore will speak to the Washington, DC Area Chapter of Society for Software Quality (SSQ).

WHO:Dr. Vivek Gore, Vice President of Technology, CNSIVivek Gore has more than 20 years of experience in enterprise application development, databases, data warehousing and project management. Gore joined CNSI in November 1997 and has

worked with the U.S. Bureau of the Census on its Operations Control System and 2000 Decennial Census projects. After the successful completion of 2000 Decennial Census, Gore led the effort to implement a data warehousing solution of the census data. This data will be leveraged in the planning of 2010 Census.

WHAT:"Project Management Challenges in Large Projects"Historically, CNSI was successful in managing small to medium-sized projects. The challenges of managing large, fixed-price projects with government agencies are worlds apart from the challenges of managing smaller projects. There were multiple lessons learned as CNSI went through its first large implementation. In this talk, Gore will highlight the challenges that CNSI faced, how the company overcame those challenges, and the lessons learned during the project.

WHEN:Thursday, July 27, 2006 @ 7 p.m. ETWHERE:Keane Inc. 1410 Spring Hill RoadMcLean, VAFor more information and/or to set up an interview with Vivek Gore, please contact Kristin Martell at (301)634-4612 or kristin.martell@cns-inc.com.

ABOUT CNSI

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CNSI Named as One of the Top 25 Systems Integrators in the Washington Metropolitan Area

ROCKVILLE, MD — CNSI, a fast-growing provider of innovative IT business solutions for government and commercial enterprises, today announced it's been named to Washington Business Journal's annual "Top 25 Systems Integrators" list. Rankings are based on 2005 revenue. With revenues of $104.06 million, CNSI ranked #25 on the list. This is the first year CNSI made the list."This list is a who's who of leading systems integrators.

ROCKVILLE, MD — CNSI, a fast-growing provider of innovative IT business solutions for government and commercial enterprises, today announced it's been named to Washington Business Journal's annual "Top 25 Systems Integrators" list. Rankings are based on 2005 revenue. With revenues of $104.06 million, CNSI ranked #25 on the list. This is the first year CNSI made the list."This list is a who's who of leading systems integrators. We are pleased to be recognized as one of the area's leading integrators by Washington's premier business weekly publication, " said Adnan Ahmed, chief strategy officer, CNSI. "Our phenomenal growth is a result of our focus and commitment for building innovative solutions that provide greater value for our customers. With an established history of innovation, CNSI reinforces its leadership position by consistently enhancing its solutions portfolio." Being named to the Washington Business Journal's Top 25 list is the most recent distinction in a series of prestigious accolades for CNSI. Most recently, CNSI was named to the 13th annual "Healthcare Informatics 100, " ranking 60th based on 2005

healthcare IT revenues. The annual list is widely recognized as an industry standard in measuring the success of healthcare IT providers. Additionally, industry analyst firm Frost & Sullivan nominated CNSI for "Fast Growing Company of the Year Award" and "Customer Value Enhancement Award." Winners will be selected in September.

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A Case of Life and Death

New Hampshire has built a centralized repository where the state's funeral directors and healthcare workers can enter vital events information. In any daily newspaper on any given today, readers can flip through the pages to learn about critical events in others' lives. Maybe an old high school classmate just posted her wedding notice; maybe your next door neighbors just delivered their first child or your favorite

elementary school teacher just passed away.

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Since 1640, the State of New Hampshire's Vital Records Administration has kept track of such information. The data is used to keep track of vital events and to help identify trends, such as disease outbreaks, as well as to monitor health screenings for children across the state and establish public health guidelines based on accurate data, for example. Because keeping accurate records of vital events is a critical component of state government, New Hampshire built an Electronic Vital Records System (EVRS), developed by Maryland-based CNSI.

The EVRS provides the state with a centralized repository for vital record data and enables New Hampshire's 120 funeral directors, 27 hospitals, 234 town/city clerk offices and authorized certifying physicians and healthcare facilities to register all vital events data into the database. Additionally, CNSI's EVRS is Web-based, allowing data to be entered by authorized parties from anywhere via a secure Internet connection. New Hampshire's EVRS went live in April 2004 and routes all the information pertaining to the state's 10, 000 deaths, 15, 000 births, 5, 000 divorces, and 10, 000

marriages each year. The system performs all Vital Record Office tasks, from the capture or registration of the vital event to creating and running statistical reports and printing legal certificates, such as marriage licenses or certificates of death. As a Web-based system, EVRS works in real-time and helps New Hampshire operate as efficiently as possible. The Benefits of a Web-Based SystemNew Hampshire did not always have such an effective solution in place for tracking vital events. In the past, such information was collected by paper and telephone.

The state actually used to maintain banks of 1-800 numbers, before automating data collection in 1990. In 1998, the state's software for vital records was moved to a client/server architecture with a PowerBuilder (now owned by Dublin, Calif.-based Sybase) front end and an Oracle (Redwood Shores, Calif.) back end. Now, with the help of CNSI, the state has gone one step further and moved to a Web-based system that has 650 users and processes 50, 000 vital record events per year. This transition made New Hampshire the first state in the country to deploy a fully integrated, 100 percent Web-based vital records management system.

A Web-based system is better suited to the needs of federal agencies to which the data is reported. For example, the National Center for Health Statistics (NCHS) wanted vital event data in a specific format and timeframe, whereas the Social Security Administration (SSA) wanted mortality data immediately. Because New Hampshire's Vital Records system is Web-based and includes the Online Verification Software interface required to communicate real-time fact-of-death information, the SSA gets death reports as soon as the data is entered into the system. CNSI's EVRS is also the only Web-based vital records system available today that is 100 percent compliant with the NCHS 2003 revised certificate specifications, as well as with security guidelines for the Health Insurance Portability and Accountability Act of 1996

(HIPAA).

Records vital to keeping residents healthyNew Hampshire uses vital event data proactively to track public health initiatives by linking EVRS with the state's Department of Health and Human Services' Maternal and Child Health (MCH) initiative. Part of MCH's mission is to improve the availability of, and access to, healthcare for all children, regardless of their families' ability to pay. It is MCH's ultimate goal that every child in the state has the opportunity to grow up healthy, and initiatives such as the Newborn Screening Program, the Universal Newborn Hearing Screening Program and the Preschool Vision and Hearing Program help move the state closer toward this goal.

When a child is born, birth information is recorded in the EVRS. When the child has these tests done, data is entered into the system and is automatically reconciled with birth data. By linking EVRS with MCH, the state is able to track its progress towards providing the most comprehensive healthcare to children, hopefully heading off unnecessary health complications the child may have experienced without such early intervention. Mortality statistics are another set of data which can be equally useful for the Division of Vital Records to track and can actually have an immense impact on the living. The information that the state collects can be used to immediately identify any anomalies in the number of deaths that occur during a given time period, and also can be monitored for emerging infectious diseases or potential bioterrorism attacks. Or, it can even be something simpler than that. For example, in one case, the state noticed an increase in deaths from pneumonia and respiratory problems at a nursing home. New Hampshire was able to investigate this problem to make sure that the residents of the nursing home were receiving the best healthcare possible.

In step with the federal governmentUsing EVRS to track health data in children enables New Hampshire to evaluate the

effectiveness of federal initiatives, such as the Special Supplemental Nutrition Program for Women, Infants and Children — better known as the WIC program. This program serves to safeguard the health of low-income women, infants and children who are at nutritional risk by providing nutritious foods to supplement diets, information on healthy eating, and referrals to healthcare. The Food and Nutrition Service — an agency of the U.S. Department of Agriculture (USDA) — administers the program at the federal level, providing funds to state agencies to pay for WIC foods, nutrition counseling and education, and administrative costs. Because WIC is a federal grant program for which Congress authorizes a specific amount of funds each year, it is extremely important for New Hampshire to keep track of participants in the WIC program, in order to help keep track of the efficacy of the program. More than 7.5 million people receive WIC benefits each month across the United States.

In addition to tracking who participates in the WIC program, the state can drill down further, for example, by looking at how many low-birth weight babies were born to females ages 18-23 in specific counties in the state, and how many of those mothers and children are participating in the program. This information is extremely important in order for the state to identify and address trends in healthcare and the related programs. Automating record collection is vitalTracking vital events data is a fundamental process that takes place in each and every state, involving the creation of thousands of records and certificates. Automating the process with EVRS ensures the agencies interact with citizens and federal agencies in an efficient and timely manner. This centralized approach to data capture has not only reduced state maintenance costs but also increased the timeliness of New Hampshire's vital event information — resulting in better customer service and more detailed reporting. With data accuracy of near 100 percent, the state's EVRS is among the nation's top 5 percent most accurate vital records programs.

William Bolton, Jr. is state registrar and director, division of vital records administration, Department of State, State of New Hampshire.

Congratulations Jim Stakem!

Please join me in congratulating Jim Stakem on his promotion to Vice President, Health & Human Services Development Group! Jim joined CNSI in January 2004 as Director, Project Management Services, in our ESD division. Over the years, he has done an excellent job as a PM on HMIS and Coast Guard projects. In his new role, Jim will oversee all the system development efforts on our WA MMIS and MI MMIS projects.

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John Hancock 401(k) Video

To view the John Hancock Enrollment Video please click HERE.

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MMIS Messenger Highlights CNSI's New MMIS Award

The Michigan Department of Community Health (MDCH) is pleased to announce that it has executed an agreement with CNSI to build a new MMIS in cooperation with the Michigan Department of Information Technology.Michigan's new MMIS, the Community Health Automated Medicaid Processing System (CHAMPS) will be introduced in several stages. The first stage, a Web portal, will be launched in late summer or early fall of 2006. A new provider enrollment system with Web access will be unveiled in the spring of 2007.

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CNSI Named to Healthcare Informatics 100

ROCKVILLE, MD – CNSI, a fast-growing provider of innovative IT business solutions for government and commercial enterprises, today announced it has been named to the 13th Annual Healthcare Informatics 100 list. Healthcare Informatics ranked CNSI 60th based on 2005 healthcare IT revenues.Healthcare Informatics is a monthly business publication that provides high-quality coverage and commentary to more than 45, 000 healthcare executives involved in the purchase of information systems.

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Healthcare Informatics is a monthly business publication that provides high-quality coverage and commentary to more than 45, 000 healthcare executives involved in the purchase of information systems. Healthcare Informatics' annual list is widely recognized as an industry standard in measuring the success of healthcare IT providers. "Expanding our presence in the healthcare IT market – particularly the Medicaid Management Information Systems (MMIS) arena – has been a top priority for CNSI. Being named to Healthcare Informatics 100 further validates our innovation and success in this healthcare market, " said CNSI President B. Chatterjee. CNSI's healthcare business has been propelled by the growth of the company's eCAMS? solution. Built in a Java J2EE environment, eCAMS is the only web-based MMIS in the marketplace and effectively replaces the out-dated mainframe system used in many states. It helps states more efficiently collect and analyze valuable patient and financial data that currently

resides in dispersed legacy systems, enabling Medicaid officials to identify opportunities for cost reduction and to provide patients with the best possible care.Chatterjee continued, "CNSI's eCAMS is helping innovative states like Michigan and Washington transform Medicaid policy and technology. We succeed because our state customers want to achieve more than just processing claims; hence, they are investing in Medicaid efficiency and better patient outcomes."For more information about the Healthcare Informatics 100 rankings, please visit: http://healthcare-informatics.com/issues/2006/06/23/.

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