## CNSI: 25 Years of Being 'Open for Business'

Maryland Governor Larry Hogan launched a new campaign in 2017 to grow the state's economy and job market. The phrase "Open for Business" is being used on all sorts of mediums in effort to attract companies and employers. Although Governor Hogan may have coined the phrase recently, CNSI has been committed to driving the economy and providing jobs right here in Montgomery County for nearly 25 years. We were proud to discuss our efforts and achievements with county representatives last week.



As part of a brief community service video sponsored by the Montgomery County Council (MCC), CNSI was interviewed about our successful relationship with Worksource Montgomery (WSM), a public-private partnership that connects individuals to careers in Montgomery County. CNSI connected with WSM as part of the Maryland Workforce Exchange, attending recruiting events to source viable candidates for our growing cadre of

state and federal health IT projects. MCC interviewed Sri Akula, Vice President Recruiting, and a recent hire, Andrew McClelland, asking them questions from the perspective of both the employer and the employee. It goes without saying that their experiences with WSM were positive and—more importantly—productive.

"Without Worksource Montgomery hosting their career fair attended by such high-quality employers, I don't think I would have found CNSI," said Andrew confidently during the video interview.

Designed with the purpose of protecting and empowering Marylanders in workforce development, the MWE offers a complete set of employment tools for job seekers and employers in Maryland. Citizens can search jobs, create resumes, and find education and training, while employers are able to find candidates, post jobs, and search labor market information.

"For us, Worksource Montgomery is a way of sourcing exceptional talent from right here in our own backyard. If we can bring someone on that is local, it stimulates both our business and the local economy," followed Sri.

As an industry leader dedicated to giving back to the communities in which we live and work — we understand the importance of hiring the best and the brightest from right here in Montgomery County. We look forward to continuing to utilize the MWE for years to come, and you should look forward to seeing the video. Check back to watch!